

## BUYER EVALUATION FORM

Use this form as a guide when you first speak with a potential buyer. If you have any questions or need any additional help with what follows, feel free to reach out to us at [info@sellingapractice.com](mailto:info@sellingapractice.com).

Name \_\_\_\_\_ Phone(s) \_\_\_\_\_

Email(s), Website \_\_\_\_\_

Buyer's Location \_\_\_\_\_

How did buyer find out about the sale? \_\_\_\_\_

Reason(s) wants to buy \_\_\_\_\_

\_\_\_\_\_

Would buy as individual or company? \_\_\_\_\_

Work History \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Education \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

References: \_\_\_\_\_

\_\_\_\_\_

Results of Googling buyer's name \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Other \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_